



September 16-18, 2026 ♦ Monterey Plaza Hotel & Spa ♦ Monterey, CA

2026 Pac-West Coastal Connection Digital Handbook

Meeting Schedule

Property Map

Antitrust Statement

Sponsors and Sponsor Ads

Pac-West Board of Directors

Upcoming Events

Meeting resources including presentation documents will be loaded to the Resources page of the Pac-West website as they become available.

<https://www.pac-west.org/2026-coastal-connection-resources>

On-Site Meeting Contacts

Jamie Adams - Meetings and Events Manager
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Amy Nijjar - Executive Vice President
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2026 Pac-West Coastal Connection

September 16-18, 2026

[Monterey Plaza Hotel & Spa](#)

Wednesday, September 16

9:00 AM	3-Mile Coastal Recreation Trail Walk	Monterey Bay Coastal Recreation Trail
2:00 – 4:00 PM	Board of Directors Meeting	John Steinbeck Boardroom
5:00 – 6:30 PM	Coastal Connection Cocktail Reception	Promenade
	<i>Dinner on Own</i>	
After Dinner	Meet up in the Lobby Lounge	Monterey Plaza Lobby Lounge

Thursday, September 17

8:00 – 9:00 AM	Breakfast on the Bay	South Promenade
9:30 – 9:45 AM	Welcome to Coastal Connection!	Carmel Meeting Room
9:45 – 10:45 AM	Sales AI for Business Leaders - Part 1 (60 minutes)	
10:00 AM – 12:00 PM	<i>Spouse Meet-Up</i>	<i>Walk & Shop Cannery Row</i>
10:45 – 11:00 AM	15 Minute Break	
11:00 AM – 12:30 PM	Sales AI for Business Leaders - Parts 2 and 3 (90 minutes)	
	<i>Lunch & Afternoon Free to Visit Monterey Bay!</i>	
2:30 – 4:30 PM	Guided Kayak Adventure – Optional	Adventures by the Sea
6:30 – 8:30 PM	Coastal Connections: An Evening on the Bay	Monterey Bay Room & Terrace

Friday, September 18

8:30 AM	Breakfast Buffet	Carmel Meeting Room
9:00 – 10:30 AM	Town Hall Discussion: Modern Performance Management	
10:30 AM	Final Announcements – Meeting Adjourned	
2:00 – 5:00 PM	Private Whale Watch Charter – Optional	Monterey Bay Whale Watch



MONTEREY PLAZA
HOTEL & SPA

MEETING/BANQUET ROOMS

- Cypress Ballroom
- Big Sur
- Point Lobos
- Robert Louis Stevenson
- John Steinbeck Boardroom
- Carmel
- Monterey Bay
- Fairway Hospitality
- Ocean Club
- Dolphins Ballroom

OUTLETS

- Vista Blue Spa- Building 1 1500 Level
- The Terrace- Building 1 1200 Level
- Schooners Coastal Kitchen & Bar- Building 2 Lower Lobby
- Tidal Coffee- Building 1 Plaza Level
- Helmsman Lounge- Building 2 Lobby

MONTEREY
BAY

PLAZA
(Street Level)
See inset

Penthouse Suites

- ★ Vista Blue Spa
- ★ The Terrace

Schooners
Coastal
Kitchen
&
Bar

2 Robert
Louis
Stevenson

2 Point
Lobos

3 Big
Sur

1 2 3 4
Cypress
Ballroom

Pre-Function area

Ballroom Foyer

PROMENADE

BEACH AREA

John
Steinbeck

Monterey Bay

MAIN ENTRANCE
Lobby, Guest Services
& Ocean Club ★
Helmsman Lounge

1 2
Carmel

Fairway
Hospitality

Business
Center





Antitrust Statement

It is the policy of Pacific-West Fastener Association and its members to comply with laws and regulations applicable to their activities.

Among other things, Pac-West members and leaders are subject to antitrust laws that prohibit fixing prices, allocating geographic markets, unfair or deceptive practices, setting profit levels; boycotts, and most other anticompetitive actions. Pac-West will neither permit nor condone anti-competitive behavior, whether willful or inadvertent, in connection with any Pac-West activity.

Additionally, discussion among two or more people that suggests intentional or unintentional fraudulent activity is illegal.

Conversations involving discussion of matters that may violate applicable laws and regulations should always be avoided, even in private settings, and cannot be tolerated in connection with any Pac-West meeting or activity. Persons engaging in possible violations of Pac-West policy during meetings or activities will be required to cease such activities, and if necessary, are subject to ejection by the presiding officer of the meeting.

Questions concerning antitrust or other laws or regulations connected to Pac-West activities should be referred immediately to the chief staff executive.

No Recordings

No audio, video, or other form of recording of any meeting (including member forums, informal meetings and gatherings, task forces, committee, and subcommittee meetings) of the corporation be permitted other than as may be authorized by the Board of Directors, in its sole discretion, by written resolution. In the event that a recording of a meeting is authorized, said recording shall be destroyed upon approval of the minutes of the meeting or one hundred (100) days, whichever is sooner, unless prohibited by law, court order, or written directive of the Board of Directors



COASTAL CONNECTION SPONSORS

BIG BLUE WHALES - EVENING ON THE BAY

Brighton-Best International (Platinum Partner)

LindFast Solutions Group (Platinum Partner)

ROCKIN' OTTERS - COCKTAIL RECEPTION

Advance Components

SPLASHING SEA LIONS - BREAKFAST ON THE BAY

Buckeye Fasteners (Silver Partner)

Kanebridge Corporation (Silver Partner)

Monroe WCL (Silver Partner)

WTC Managed IT Services (Silver Partner)

KELP FOREST - GENERAL SPONSORS

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Beawest Fasteners

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Pacific Coast Bolt

SPIROL

FAMILY CODE:
M28

CHISEL TIP PALLET MARKERS



**JUMBO
3X
MORE INK**



DESCRIPTION:

BRIGHTON-BEST INTERNATIONAL brings you their **PROFFERED** line of Chisel Tip Pallet Markers. When labels aren't enough, make your message impossible to miss. Proffered Pallet Markers feature a thick 1/2" chisel tip that delivers bold, highly visible marks on nearly any surface. Fast-drying, waterproof, and built to last, they're the reliable choice for inventory, shipping, production, and warehouse operations.

BOLD • PERMANENT • BUILT FOR ANY JOB

FEATURES:

- THICK 1/2" CHISEL TIP
- PERMANENT PERFORMANCE
- FAST-DRYING FORMULA
- MULTI-SURFACE WRITING
- JUMBO OPTION AVAILABLE

BEST USES:

- WAREHOUSE INVENTORY LABELING
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- LUMBER AND BUILDING MATERIALS

12 markers per box, 48 boxes per carton. Sold in box quantities.

BBI#	Description	Color
M28010	Standard 1/2" Wide Chisel Tip	Black
M28011	Standard 1/2" Wide Chisel Tip	Red
M28012	Standard 1/2" Wide Chisel Tip	Blue
M28020	Jumbo 1/2" Wide Chisel Tip	Black

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2026 - 2027



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EVENT CALENDAR

Updated 8/11/26

2026		
October 7-9	International Fastener Expo	Phoenix, AZ
Tuesday, November 10	Pac-West After Hours – Bay Area	Newark, CA
Thursday, December 10	Pac-West Holiday Party	Norwalk, CA
2027		
March 10-12, 2027	Pac-West Spring Conference & Tabletop Show	Anaheim, CA

SAVE THE DATES!

www.pac-west.org



**RESTAURANT
BREWHOUSE**

NEWARK, CA

November 10, 2026

Pacific-west
Fastener Association



**AFTER
HOURS**



2026 PAC-WEST HOLIDAY PARTY GREAT GATSBY STYLE!

Thursday, December 10 5:00 - 9:00 PM

DOUBLETREE BY HILTON, NORWALK, CA



Pacific-west
Fastener Association

2027 PAC-WEST SPRING CONFERENCE AND TABLETOP SHOW

March 10-12, 2027

The Westin Anaheim Resort, Anaheim, CA



INFO AT PAC-WEST.ORG - SAVE THE DATE!

INVESTMENT LEAD QUALITY CONNECT SALES PARTICIPATE NET PROFIT TABLETOP SHOW SUPPLY CHAIN SHARE EDUCATE NETWORK
GROSS MARGIN PURCHASING MANUFACTURING LEARN BUSINESS GOALS MANAGE QUALITY EXCHANGE
PREPARE DISCOVER GROW MANUFACTURING ANALYZE UPDATE IDEAS INVENTORY DISTRIBUTION PARTICIPATE LONG BEACH TEXAS
CONNECT RELATIONSHIPS